

Message Text

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11

ACTION COME-00

INFO OCT-01 AF-05 ISO-00 EB-05 RSC-01 DRC-01 /013 W

----- 037275

R 050510Z JUL 74

FM AMEMBASSY DAR ES SALAAM

TO SECSTATE WASHDC 5809

AMEMBASSY NAIROBI

INFO AMEMBASSY PORT LOUIS

AMCONSUL ZANZIBAR

LIMITED OFFICIAL USE DAR ES SALAAM 2253

E.O. 11652: N/A

TAGS: BEXP, XA

SUBJECT: PROPOSED FY 1976 TRADE PROMOTION EVENT SCHEDULE
FOR TANZANIA

REF: STATE A-4090, STATE 143004 (NOTAL), AND LUCIUS/MANLEY
(USDOC/BIC/OIM) LETTER, JUNE 20, 1974

1. COMMENTS ON REF AIRGRAM GIVEN ORALLY ON JUNE 5 TO
USDOC/BIC REPRESENTATIVE AT NAIROBI ECON/CML CONFERENCE
WITH REQUEST THAT OUR FORMAL COMMENTS ON TRADE PROMOTION
EVENT FOR TANZANIA (SCHEDULED FOR APRIL 1976) BE DELAYED
FOR FEW WEEKS. PROPOSED EVENT IS DISCUSSED, WITH
QUESTIONS, IN REFERENCED LETTER WITH COPIES CIRCULATED
TO OTHER BIC OFFICES AND TO AMEMBASSY NAIROBI.

2. EMBASSY FEELS PROPOSED TRADE PROMOTION EVENT, A
"MODERN PORT MANAGEMENT SEMINAR" IS A GOOD ONE AND
WELL-TIMED TO INCLUDE ZANZIBAR PORT PERSONNEL DURING A
PERIOD WHEN ISLAND IS EXPANDING ITS PORT FACILITIES,
HOWEVER, WE QUESTION UTILITY OF STAGING TWO SEMINARS
IN TWO PORTS (DAR ES SALAAM AND MOMBASA) WHEN BOTH
PORTS ARE (A) UNDER SAME MANAGEMENT -- THE EAST AFRICAN
HARBOURS CORPORATION (EAHC) AND (B) ARE SO NEAR TO
EACH OTHER AND SHARE COMMON PROCUREMENT ORGANIZATION.
SUBSEQUENT TO WRITING OF REF LETTER, EMBOFF DISCUSSED
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PROPOSED SEMINAR WITH EACH CHIEF OF MANAGEMENT

SERVICES (IJUMBA) WHO NOTED HIS APPRECIATION AND OBSERVED THAT WHEN OUTSIDE AGENCIES (SUCH AS UN) OFFER SEMINARS TO EAHC ONLY ONE IS HELD AND PARTICIPANTS ARE DRAWN FROM ALL EAST AFRICAN PORTS. HIS GENERAL COMMENT WAS "WE DON'T NEED TWO" PORT MANAGEMENT SEMINARS.

3. FURTHERMORE, BY SCHEDULING TWO SEMINARS IN EAST AFRICA WE QUESTION THAT WE MAY BE OVERPLAYING WHAT IS AT BEST A RELATIVELY SMALL MARKET (TAKING INTO CONSIDERATION TIED BI-LATERAL AID PROGRAMS WHICH FUNNEL EQUIPMENT INTO EAHC). THERE IS ALSO QUESTION, IF WE STAGED TWO SEMINARS AGAINST WISHES OF EAHC HEADQUARTERS, IF WE WOULD NOT BE MINUTELY UNDERMINING THE BASIC USG POSITION OF SUPPORTING THE EAST AFRICAN COMMUNITY AND ITS SUBORDINATE INSTITUTIONS.
CARTER

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